

Special Thanks To:



**US Army Corps  
of Engineers®**

U.S. Small Business Administration



# Construction News

## Majority Firms Make MILLION\$

## Teaming With Small Business

### THE POLOTE CORPORATION

### Polote Awarded \$499 Million Dollar MATOC Contract

In September 2011 The Polote Corporation was awarded participation in \$499M federal MATOC task order contract. Reports say that Polote has been performing well and has been awarded 3 of 7 task orders issued thus far. Of the three task orders that Polote has been awarded through competitive bid, Polote currently manages the majority of the total overall monetary percentage of task orders issued to this point. Polote has a great track record, coupled with extensive experience, superior staff and management. Polote says they feel that they have a great opportunity to be awarded more contracts under this current MATOC because of experience and performance. They have also structured a great strategic core team made up of strong firms to provide the Corps of Engineers with the best possible finished products.



### Minority Small Business Firm Teams With Big Business & Awarded Over \$50M in Contracts

Currently The Polote Corporation is managing and self-performing three separate projects at Ft. Bragg in Fayetteville, NC. The simultaneous management consist of renovations and new construction. The VOLAR Barracks project is a major renovation project made up of multiple buildings consisting of living units, facilities, and common spaces.

The **1st and 3rd Brigade** projects are both administration and communication facilities. These two projects are new construction, multi-story, steel and metal stud buildings: all three projects are on schedule. The Polote Corporation has once again utilized an old relationship, proving that Big and Small business teaming agreements work very well.



Industry leaders have been watching the company for years consistently perform well in the industry, successfully completing projects across the country and abroad. Polote has established relationships with some of the largest firms in the business, providing their majority partners, with a small business minority partner, with big business project experience.

### \$537 Million MATOC

The Polote Corporation and it's proven success formula, backed by 43 years of continuous business experience makes them a valuable member of any team. Currently with offices from Baltimore, MD, North Carolina, Atlanta, GA., and their Savannah, GA. headquarters, over a half a billion in project opportunity has them seeking partners in the southwestern US to answer the call of the COE. Polotes plans to open offices in Texas have be escalated by projects scheduled by the COE SWD. (For more teaming information contact Denise Polote-Kelly 912-232-1188.)

### Polote Could be Selected Again



A Polote team could be selected for its third school in the same district in 3 years. The Polote Corporation has previously managed and or participated in many of the Savannah Chatham County School Public School Systems (SCCPSS) new construction and renovation projects . The SCCPSS has released hundreds of millions in contracts over the last 5 years via it's ESPLOST program. During ESPLOST I The Polote Corporation and its team members were awarded two schools under that first program. Well ESPLOST II has begun and Polote is going for more.



**OGLETHORPE  
Charter School  
SCCPSS  
Completed by Turner -Polote  
\$18 M**

The Polote Corp. was just short listed for the first school released under the ESPLOST II program and are just as, if not more qualified than the rest of their competitors.

### Majority Firm Scores Big In Restricted Market

Instead of just watching the unrestricted federal market close in around them, some big firms have made the smart choice.

Small Business MBE firm, The Polote Corporation has opened the eyes of it's majority partners by increasing their shares in restricted markets using the Polote teaming model. With the blessing of the SBA the "Polote Teaming Model" has all ready birth success. (Contact: Denise Polote-Kelly)

### 8 (a) Program a Success, Graduate Firm Celebrates 40 Plus Years in Business

**The Polote Corporation says thank you to the CORPS of Engineers and SBA for the 8(a) program.** Though Polote successfully graduated from the 8(a) program some time ago it owes its federal success to the experience and guidance gained during its stint in the 8 (a)program. When asked about the 8(a) program Mr. Benjamin Polote Sr. The Polote Corporations Founder and CEO, had this to say, **"The 8(a) program is one of the finest tools that the government has ever implemented to assist small businesses,. The program opened the doors for many different types of businesses, not only construction companies. It has given firms opportunities to be awarded some of the largest contracts they have ever been awarded as well as providing a platform for small firms to stand and gain experience to better the foundations of their businesses."**

Below we provide a brief history of The Polote Corporations:

*The Polote Corporation was started in 1970, home based in Savannah, GA. The Polote Corporation is a full service, State of Georgia Licensed General Contractor currently celebrating 43 continuous years as a Construction Industry service provider. The Polote Corporation gained vast experience as a commercial contractor being awarded projects from the Army Corps of Engineers, Coors Brewing Company, Ford Motor Company, AT&T, Anheuser Busch, Georgia Power, MARTA and many other companies and municipalities along the East coast. During the 90's The Polote Corporation saw yet another opportunity to expand and grow its construction resume completing both Program Management and Construction Management at Risk projects in the State of Georgia. Fast forward to 2013, The Polote Corporation continues to expand its resume completing Construction Management at Risk, school specific projects for both Chatham and Bibb Counties.*

Re-Certification In Process





The Polote Corporation combines multiple teaming experiences and decades of experience to successfully design, manage, or construct projects valued in excess of \$300 Million aggregate.

Administrative, Office, and Training Facilities



**Charlotte-Mecklenburg Government Center, Charlotte, NC**  
\$76m, 150,000-sf; new 14-story administrative office building (J.A. Jones/Polote) for the City of Charlotte and Mecklenburg County.



**Detention Center & Sheriff's Complex, Savannah, GA**  
\$38m, 70,000-sf; new 1,250-bed detention center and administrative complex for the Chatham County Commission.

**Cooper River Admin Center & Maintenance Complex, Santee, SC**  
\$2.6m; new administrative/maintenance complex (Ebasco/Polote) for the USACE Charleston District  
**Resource Management Center, Bay Spring, MS**  
\$8m, 12,000-sf; administrative building and parking for the USACE  
**Flight Simulator Building, Pope AFB, Fayetteville, NC**  
\$8.3m, 20,000-sf; new 2-story flight training center for the USAF  
**GSU Information and Technology Building, Statesboro, GA**  
\$27.5m, 49,000-sf, 3-story building, classrooms, offices, auditorium and 2 lecture halls (Facility/Polote) for the Georgia University Board of Regents

**Building 155 Modifications, Warner Robins, GA**  
\$1.6m, 30,000-sf; renovation to existing building for the USACE Savannah District  
**Air Traffic Control Tower and Base Building, Orlando, FL**  
\$6.5m, 18,000-s.f., air traffic control tower, building, and parking lot for the Federal Aviation Administration  
**Tactical Equipment Multi-Purpose Complex, Ft. Stewart, GA**  
\$9.65m, 70,000-sf; new construction of three buildings; 8 acres of 18" parking area for the USACE Savannah District  
**Hawk Training Facility War Room, Pope AFB, NC**  
\$2.6m, 12,600-sf; 2-story facility for computer warfare for the USACE Savannah District

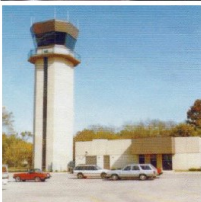
Airport Facilities



**Savannah Hilton Head Int'l Airport, Savannah, GA**  
\$20m, Parking Garage.



**Sav Hilton Head Int'l Concourse Expansion, Savannah, GA**  
\$5.2m, 14,000-sf; 1-story masonry and concrete structure (URS/Polote) for Savannah Airport Commission.



**Air Traffic Control Tower & Base Building, Chattanooga, TN**  
\$3.2m, 8,000-sf; air traffic control tower and base building for the Federal Aviation Administration



**Air Traffic Control Tower, Orlando Int'l Airport, Orlando, FL**  
\$22m, air traffic control tower and base building

Barracks or Lodging



**Bachelor Enlisted Quarters, Camp LeJeune, NC**  
\$12m, 50,000-sf, 3-story building and amenities building for USACE Savannah District



**Barracks Upgrade, Ft. Bragg, NC**  
\$23m, 150,000-sf, 9 3-story buildings, complete interior demolition and rebuild-out of each unit for USACE Savannah District

**Federal Prison Complex, Talladega, AL**  
\$12m, 36,000-sf; 1-story with offices, holding cells, dining facility for U. S. Department of Justice

**Barracks Upgrade, Ft. Bragg, NC**  
\$8m, 40,000-sf, 2 3-story buildings, complete interior demolitic build-out of each unit for USACE Savannah District

Recreational Facilities



**Olympic Aquatic Center, Atlanta, GA**  
\$5.6m, 94,000-sf; recreation center with Olympic pool, showers, weight rooms and viewing stands (Whiting/Turner/Polote) for the U.S. Olympic Committee

**Harris Neck Recreational Park, Darien, GA**  
\$3.2, 6,000-sf; 1-story multi-purpose building, double wide nev boat ramp, large paved parking area, new floating boat docks the U. S. Fish and Wildlife Service

**Mammoth Cave National Park, Bowling Green, KY**  
\$6.2m, 6000-sf, visitor center, roads, trails, parks for U. S. Department of Interior

**New Visitor's Center, Grenado, MS**  
\$4m, 12,000-sf; 1-story building, restoration of park, new pave roads and trails for the USACE Vicksburg District

Medical Facilities



**Children's Medical Center, Medical College of GA, Augusta, GA**  
\$12.8m, 18,000-sf; complete renovation of medical center

**Medical Center Window Replacement, Dublin, GA**  
\$800,000; remove and replace windows and install interior partitions for U. S. Department of Veteran Affairs

**Westside Comprehensive Health Center, Savannah, GA**  
\$12.5, 30,000-sf; 1-story with 50+ examining rooms, dental and x-ray wing and administrative offices

**Dublin VA Medical Center, Dublin, GA**  
\$3m, 28,000-sf; renovation, repair of 3-story facility, complete interior demolition and retrofit for the Department of Veterans Affairs

Educational Facilities



**Godley K-8 School, Savannah, GA**  
\$24.5m, 180,000-sf; new K-8 School, Construction Manager at Risk for the Savannah Chatham County Board of Education.



**Georgia Southern IT Building, Statesboro, GA**  
\$27.5, 49,000-sf; new higher education university technology facility, Construction Manager at Risk for the Georgia Board of Regents.



**Savannah High School, Savannah, GA**  
21m, 265,000-sf; 2-story building, classrooms, offices, cafeteria, auditorium, and stand-alone gymnasium for the Savannah Chatham County Board of Education



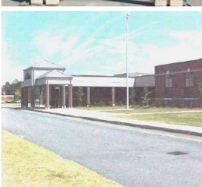
**Derenne Middle School, Savannah, GA**  
\$8m, 75,000-sf; new Middle School, Construction Manager for the Savannah Chatham County Board of Education.



**Southwest Middle School, Savannah, GA**  
\$8m, 75,000-sf; new Middle School, Construction Manager for the Savannah Chatham County Board of Education.



**Roy Myers Middle School, Savannah, GA**  
\$8m, 75,000-sf; new Middle School, Construction Manager for the Savannah Chatham County Board of Education.



**Coastal Middle School, Savannah, GA**  
\$15.8m, 122,000-sf; 1-story building, classroom, offices, cafeteria, attached gymnasium (Polote/3DI) for the Savannah Chatham County Board of Education



**Islands Elementary School, Savannah, GA**  
\$14m, 112,000-sf, 1-story, 4 wings, offices, attached gymnasium (Polote/3DI) for the Savannah Chatham County Board of Education



**Oglethorpe Academy Charter School, Savannah, GA**  
\$21.2 M In new construction 1 story multi wing, gym, offices, and media center



**Sol C. Johnson High School, Savannah, GA**  
\$16.3m, 122,000-sf; 1-story building, classrooms, auditorium, offices and stand alone gymnasium (Polote/3DI) for the Savannah Chatham County Board of Education

Storage and Warehouse Facilities



**Warehouse Facility, Homestead, FL**  
\$2.5, 40,000-sf, 1-story distribution warehouse annexed to commissary for the USACE



**RM Clayton Water Reclamation Plant, Phase II**  
\$9m; heavy construction

Dining Facilities

**Commissary, Homestead, FL**  
\$12m, 110,000-sf, full dining, grocery, warehouse for the USAF  
**Officer's Club, Ft. Bragg, NC**  
\$400,000, 6,000-sf, 1-story renovation, kitchen, dining area for USACE Savannah District

**Geneva's Restaurant, Savannah, GA**  
\$600,000, 10,000-sf, dining area, kitchen, banquet hall

**Officer's Club, Ft. Stewart, GA**  
\$700,000, 8,000-sf; 1-story renovation with kitchen and dining area for the USACE Savannah District

Maintenance/Repair Facilities

**AMTRAK Train Repair Facility, Washington, DC**  
\$58m, 160,000-sf; 1-story building approx. 40 ft. high, structural steel, massive concrete and overhead rails (Polote/Algemon Blair)  
**Tactical Equipment Shop, Ft. Stewart, GA**  
\$4.2m, 12,000-sf; new, two 1-story buildings with tank car wash for the USACE Savannah District

**Ford Motor Company Truck and Maintenance Facility, Norfolk, VA**  
\$18.5m, 24,000-sf; 1-story, structural steel, cast-in place concrete

**Service Building, Chattanooga, TN**  
\$6m, 30,000-sf; 3-sided earth enclosed building, fuel depot, warehouse, parking, repair/maintenance and administration

Roads, Drainage Systems, Utility Systems, Storage and Warehouse

**Talmadge Bridge Approaches, Savannah, GA**  
\$9.2m; 400,000 yards of fill, clearing and grubbing, storm inlets, erosion control for the Georgia DOT

**Triple Barrel Box Culvert Drainage, Columbia, SC**  
\$2.8m, 2800' drainage system with Walbridge

**Tennessee Tom Bigby Waterway, Aberdeen, MS**  
\$3.2m, 2,000 acres; clearing and grubbing

**Adolph Coors Clarifier & Utility Package, Shenandoah Valley, VA**  
\$3.8m, water treatment plant, parking, utility piping

**Cooper River Rediversion Ditch, St. Stephen, SC**  
\$1.6 mile rediversion ditch

**Anheuser Busch Utility & Drainage, Carleton, GA**  
\$4.2, clearing & grubbing, storm drainage system, manholes and sidewalks

**Cooper River Disposal Area, Stephen, SC**  
\$2.1m; 400 acre site, clearing and grubbing, building retainer berms with drainage ditch

**Glynco Electrical Vault Boxes & Utilities, Brunswick, GA**  
\$900,000; clearing and grubbing, diversion ditch, realigning ash, heavy concrete outfall structure for the USACE

**Savannah Airport Road and Approach Bridge, Savannah, GA**  
\$2.6; construct airport road and departure bridge

**St. Mary's Water Main Package, St. Mary's, GA**  
\$5.2; 24" 4 mile forced water main drainage system, including sheet piles, 4 miles

**Tennessee Tom Bigby Reservoir Clearing, Aberdeen, MS**  
\$3.6m; 2,000 acres

**Isle of Palm Bridge Package, Isle of Palm, SC**  
\$11.6m, 2 mile elevated bridge, complete cason package, piers, and flat bridge surface, rebar (Massman/Polote) for the SC DOT

**Rocket Test Facility, Arnold AFB, Manchester, TN**  
\$9m; clearing and grubbing, roads, major parking facility, excavation for testing facility pads (Ebasco/Polote)

**Neuse River Bridge Connector, New Bern, NC**  
\$3.8m; bridge approaches, clearing and grubbing, 800,000 yards placement of fill, storm drainage, erosion control for NC DOT (Traylor Brothers/Polote)

**Training Facility, Ft. Rucker, AL**  
\$3.2m; construction of new runway and resurfacing of 3 existing runways for the USACE

**Administrative Office Complex, Savannah, GA**  
\$8m, 600' entry road and drainage, landscaping, 40 space parking area for Hunter Army Airfield for the U.S. Coastguard

Office Locations:

Home Office

2 East Bryan Street Suite 400

Savannah, GA 31401

912-232-1188 (Home Office)

Atlanta, GA Branch

5300 Memorial Drive Suite 224C

Stone Mountain, GA 30083

Baltimore, MD Branch

111 S. Calvert Street

Suite 2700

Baltimore, MD 21202



The Polote Corporation is a licensed General Contracting Company in the state of Georgia